

How to Use the Bottled Water, Emergency Bottled Water, Water Filtration, Reverse Osmosis, Coffee Services with available Services and Supplies Statewide Contract

Contract #: GRO26

Contract Duration: 05/01/2012 to 4/30/2014

MMARS #: GRO26* - Options to renew: No options available

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This contract contains **Environmentally Preferable Products (EPP) Equipment, Supplier Diversity Program and Prompt Pay Discount**

Last change date: **11/08/12**

Contract Summary

This contract covers Bottled Water, Emergency Bottled Water, Water Filtration Reverse Osmosis, Coffee Services with available Services and Supplies (i.e. paper cuts, hot and cold).

This contract provides various types of water components, coffee services and Related Supplies as follows:

- Bottled water 5-gal bottled water, 1 gal, 24-oz. purified or spring water
- Emergency Bottled water, 16/9-oz., 1-gal., 24-oz., 5-gal bottles, tankers (potable and non-potable)
- Water Filtration Systems and Coolers – Hot/cold floor models, cook/cold floor models, cook/cold countertop model and under the sink filtration
- Reverse Osmosis – Hot/Cold Floor Model and countertop model, Cold/Cool floor model and countertop model. (Please note the water waste factor for this system is 3-gals.
- Coffee Services – Commercial Coffee various blends and size packs
- Related Supplies – Paper cups cone shape and flat bottom, hot paper cups, etc.

Departments may request any or all commodity or services as specified with the identified contractors.

Benefits and Cost Savings

The statewide contract covers a broad selection of Bottled Water, Emergency Bottled Water and Water Services (Water Filtration and Reverse Osmosis) from three (3) water contractors. The benefits and potential cost savings are as follows:

- Bottled Water - Contract users using Bottled Water pay **NO** cooler rental fees for standard coolers or bottle deposits under this contract.
- Water Filtration Services – pricing for coolers will include everything which will specifically include filters, membranes, and any other materials required to properly service the system as well as all labor for scheduled maintenance and all other service calls and repairs.
- Reverse Osmosis - There is no cost to the Commonwealth and/or eligible entities for the installation of Reverse Osmosis (RO) water system, the only cost users are required to pay is the monthly service fee.

Competitive Pricing – The Strategic Sourcing Services Team (SSST) has awarded the contract to those contractors who provided the most competitive pricing for bottled water, coffee services, water filtration services and reverse osmosis services.

Who Can Use This Contract?

Applicable Procurement Law: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

Eligible Entities:

01. Cities, towns, districts, counties and other political subdivisions
02. Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
03. Independent public authorities, commissions and quasi-public agencies
04. Local public libraries, public school districts and charter schools;
05. Public Hospitals, owned by the Commonwealth;
06. Public institutions of high education
07. Public purchasing cooperatives;
08. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
09. Other states and territories with no prior approval by the State Purchasing Agent required; and
10. Other entities when designated in writing by the State Purchasing Agent.

Pricing and Purchase Options

Purchase Options: Purchases made through this contract will be direct, outright purchases.

How to use the contract

To ensure compliance and the best pricing available by the contractors eligible entities should review and maintain a copy for reference the “Performance and Specification

Requirements” and the “Cost Comparison” sheets available for each category listed under the “Forms & Terms” tab of Comm-PASS (www.comm-pass.com). The “Performance and Specification Requirements” provides detailed specifications and performance requirements that each contractor must comply with under this statewide contract.

Quotes

Eligible entities are strongly encouraged to review the cost comparison sheet available on the Comm-PASS (www.comm-pass.com) website under the “Forms & Terms” tab to determine which contractor provides the best and lowest pricing for the commodity or services available under this contract.

Environmental Considerations for Compliance with EO 484 and EO 515

Executive Order 484, Leading by Example (April, 2007) and Executive Order 515, Establishing and Environmental Purchasing Policy (October, 2009), both require agencies to make every effort to reduce water use and increase water use efficiency to the maximum extent possible. In an effort to assist agencies in complying with these orders, this contract includes a selection of products and/or options that will allow agencies to eliminate the bottled water method in many areas. Below are just some reasons why agencies should consider a bottle-less approach:

According to recent reports, switching to bottle-less cooler system can save you from 30% to 70% in monthly water costs versus bottled water delivery from month one via a rental program. Eliminating messy and cumbersome water bottles also saves time lost to refilling or changing bottles, especially in larger offices. Constantly changing water bottles exposes the water coolers to bacteria and germs, making traditional water coolers a rather unsanitary option. The systems are closed, eliminating constant exposure to the environment, people’s hands on the bottle neck, etc., with each bottle change. In addition any chance of an employee hurting their back while trying to lift one of the heavy water bottles is eliminated with these systems. Each awarded vendor on this contract offers one or more types of bottle-less coolers and the price varies with the cooler type. General system options include:

- **Water Filtration Services** – These systems supply single water cooler dispensers from NSF Certified filtration systems and are installed into the building’s existing potable water supply and if required, sanitary drainage system, by Massachusetts licensed plumbers.
- **Reverse Osmosis with Related Services and Supplies** – These systems are provided by vendors whose RO water systems supply multiple water cooler dispensers from single Central Head Units. A Head Unit contains the reverse osmosis membranes and performs the reverse osmosis filtration. (Water waste for these systems is estimated to be 3 gallons per each gallon of water provided).

If circumstances within an agency prohibit the use of bottle-less systems, purchasers should know that the plastic bottles used under the new contract are free of Bisphenol A (BPA - a chemical linked to numerous diseases and developmental problems). In addition, the bottles are picked up by the vendor, cleaned and reused numerous times to help reduce waste.

Price & Acquisition - Pricing information may be obtained under the “Forms & Terms” tab as well as the “Vendor” tab for all water components. All prices listed **MUST** remain firm through 4/30/14 for all listed contractors.

Additional Information

Delivery – Delivery must be made at no extra cost to the Commonwealth with all deliveries being FOB destination. Delivery **MUST** be made between six (6) to twelve (12) hours after request by user department. Where this is an event driven **emergency** procurement, all deliveries **MUST** be made within timeframe mentioned or any other timeframe agreed upon by user department. All orders will be processed, confirmed and delivered based on established delivery times and schedules. The ordering location will establish a mutually agreed upon delivery schedule with the contractor(s). The contractor(s) will make delivery of items as requested by the ordering facility. Any change in the specified delivery schedule is subject to approval by the ordering facility. Delivery schedules will conform to location requirements. Stock items will be delivered within specified hours of order receipt, unless the ordering department requests a specific delivery schedule. Any item not delivered during an established delivery period may be canceled at no cost to the Commonwealth. Any additional costs incurred by the Commonwealth, as a result of the contractor’s failure to deliver is the responsibility of the contractor(s). Any product delivered that does not conform to this requirement will be returned at the contractor’s expense.

“Will Call Orders” are orders that are to be picked up by the contract user within 24 hours of request and the contractor(s) will provide for “will call” orders if immediate delivery is necessary and the contract user is willing to pick up the order.

Delivery Requirements for the Department of Correction – The contractor(s) must meet all Department of Correction security requirements applicable to each facility. Requirements may include, but are not limited to: inspection and search of all delivery vehicles including driver; cab and all contents thereof; locking gas or fuel caps, all drivers must pass a CORI background check no split load deliveries where required; strict delivery time requirements and any other security requirements as deemed necessary by the department or institution. Contractors may be asked to deliver products outside the established delivery schedule to respond to emergency situation.

Returns – Contract users may not accept the delivery of any product that is expired or visibly damaged. Product will be inspected upon receipt of delivery. If a product fails inspection by the receiving facility, the product will be rejected and the contractor(s) must replace it immediately at no additional expense to the facility.

Vendor List and Contract information

Please refer to the "Vendor" tab of Comm-PASS (www.comm-pass.com) at the bottom of the vendor detail page for "Contract Pricing - May, 2012 - April, 2014" pricing attachment for each contractor listed below.

Supplier involvement in any of the following programs will have the appropriate icon appear in the column heading. Programs include Small Business Purchasing Program (SBPP), Supply Diversity Office Certification (SDO, Formerly SOMWBA Certification), Supplier Diversity Program (SDP, Formerly AMP), Environmentally Preferable Products Program (EPP), and Prompt Pay Discount PPD).

VC6000264710 Vendor Line 1 (SDP, EPP, PPD)

Nestles Waters North America/Poland Springs
105 Pennsylvania Ave., Framingham, MA 01701

Contact: Gerald Meuse

E-mail: Jerry.Meuse@waters.Nestle.com

Phone Number: 800 759 9254

Fax: 508 977 8756

Website: www.nestle-watersna.com/index

Customer Service: 800-759-9254

Emergency phone: 508-977-8891

Prompt Pay Discount: 1%-10 days

Awarded Categories: Bottled Water, Emergency Bottled Water (including tankers potable and non-potable), Coffee Services, Water Filtration Services and Reverse Osmosis

VC0000184345–Vendor Line 2 (SDP, EPP, PPD)

Waters of America, Inc. D/B/A Belmont Springs

36 Country Club Lane, Belmont, MA 02478

Contact: Jennifer Spralding

E-mail: jspralding@water.com

Phone number: 678-486-3448

Fax number: 770-933-1470

Website: www.water.com

Customer Service: 866 307 6092 x5177

Emergency phone: 617 852 5923

Prompt Pay Discount: 2%-10 days, 15 days, 20 days, and 30 days

Awarded Categories: Bottled Water, Emergency Bottled Water, Coffee Services, Water Filtration Services and Reverse Osmosis

VC6000173757-Vendor Line 3 (SDP, EPP, PPD)

Atlas Watersystems, Inc.

301 2nd Avenue, Waltham, MA 02451

Contact: Jack Daily

Email: jdaily@atlaswater.com

Phone: 781-373-4700x337

Fax number: 781-547-4048

Website www.atlaswater.com

Customer Service: 781-373-4700 X386

Emergency phone: 781-373-4700

Prompt Pay Discount: 3% - 20 days

Awarded Categories: Water Filtration Services and Reverse Osmosis System

Strategic Sourcing Services Team Members

Allen Phillips	Mass. Emergency Management Agency
Marcia Deegler	Operational Services Division
Tina Urato	Mass. Emergency Management Agency

Summary of Where to Obtain Important Contract Information

To obtain in depth contract information please go to the Comm-PASS (www.comm-pass.com) website, click on “Contracts” then search by document number GRO26 to locate the following contract information:

Contract User Guide	“Forms & Terms” tab
Performance Requirements and Specifications	“Forms & Terms” tab
Cost Comparison Price Sheets	“Forms & Terms” tab
Contract Pricing - May, 2012 - April, 2014	“Vendor” tab